

# FOCUS

**AmBank Group** 



# Q1FY2O24 RESULTS (30 JUNE 2023) INVESTOR PRESENTATION 21 AUGUST 2023

TOMORROW

# GCEO PRESENTATION Dato' Sulaiman Mohd Tahir

- 3 Q1FY24 Financial snapshot
- 4 Retail Banking PHRA
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- 6 Outlook for 2023

# **Q1FY24** Financial snapshot

	Q1FY24 Reported Financials		Variance	Strong PBP growth offset by higher impairment charges
	Income	1,202 Q1FY23: 1,153	4%	<ul> <li>Higher funding costs; NIM 1.76% (Q1FY23: 2.12%)</li> <li>Partially offset by stronger fee income, trading and investment income as well as finalisation of sales consideration for disposal of AmGen (RM51mil)</li> </ul>
	Expenses	(508) Q1FY23: (544)	(7%)	Disciplined cost management, CTI of 42.2%
Profitability (RM' mil)	PBP	694 Q1FY23: 609	14%	Double-digit PBP growth
	Impairment	(190) Q1FY23: (64)	>100%	Higher impairment charges in RB and BB
	ΡΑΤΜΙ	378 Q1FY23: 410	(8%)	Lower PATMI as a result of higher impairment
	ROE (Annualised)	8.3% Q1FY23: 9.8%	(1.5%)	• ROTE: 8.4%
Assets & Liabilities	Gross Loans	129.0 FY23: 130.2	(1%)	<ul> <li>Lower customer activities in WB and BB, offset by consistent growth in RB</li> </ul>
(RM' bil)	Customer Deposits	130.3 <i>FY23: 130.3</i>	~	<ul> <li>Time Deposits (TD) grew 11% YTD; CASA switched to TD. CASA ratio 30.4% (FY23: 37.4%)</li> </ul>
Capital &	FHC CET1 (with Transitional Arrangements ("TA"))	12.88% FY23: 12.51% <sup>2</sup>	0.37%	<ul> <li>Capital ratio continue to improve</li> <li>FHC CET1 (without TA) = 12.59% (FY23: 12.10%)<sup>2</sup></li> </ul>
Liquidity	FHC LCR	170.0% FY23: 149.2%	20.8%	Highly liquid

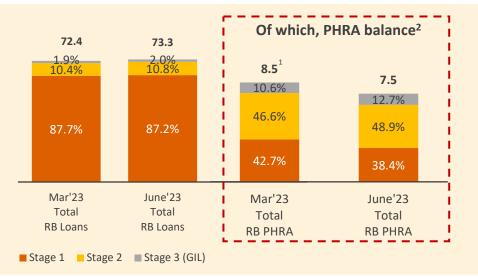
Q1FY23 P&L numbers are restated following the adoption of MFRS 17 for Insurance Business 1.

After deducting proposed dividend 2.

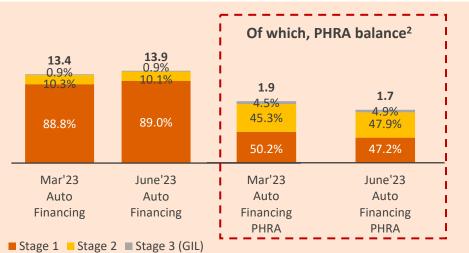


## Retail Banking (RB) PHRA loans

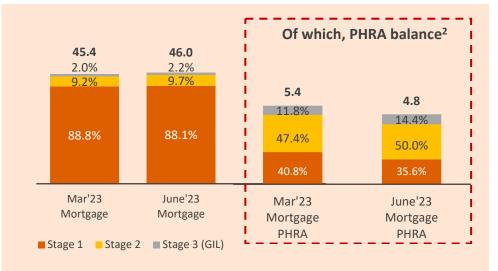




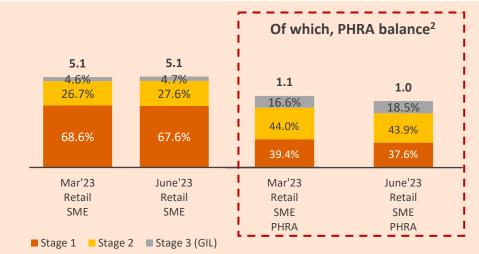
### B) Auto Financing loans and PHRA by staging (RM' bil)



A) Mortgage loans and PHRA by staging (RM' bil)



### C) Retail SME loans and PHRA by staging (RM' bil)



Remaining balance of RM0.1bil in Retail Book consist mainly of Credit Card and Personal Loan with minimal PHRA exposure 1. 2.

Q1FY24 Results - Investor Presentation AmBank Group

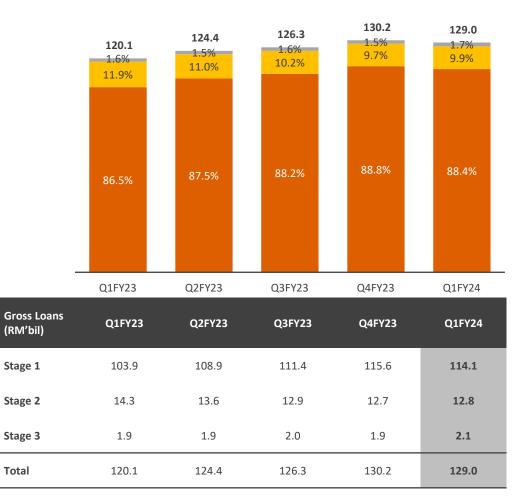
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PHRA balances consist of active and expired PHRA books under 6 or 12 month of observation

### Loans by stages

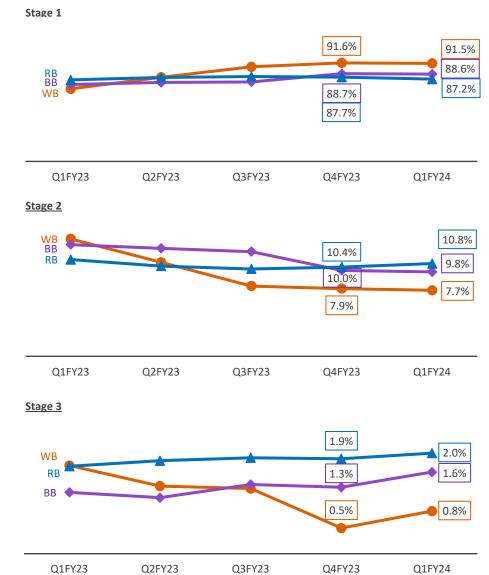
Loans by ECL Stages (RM' bil)

■ Stage 1 ■ Stage 2 ■ Stage 3



1. The comparatives have been restated with current business realignment, mainly between Wholesale Banking (WB) and Business Banking (BB)

#### Breakdown by Business Segments<sup>1</sup> (%)



# Outlook for 2023

		GDP Growth	4.0% to 4.3%
		Inflation	2.7% to 3.2%
Malaysia	<b>A</b>	Unemployment Rate	3.5%
	\$\$\$@ 100	USD/MYR Outlook	4.50 to 4.60
		Loans Growth	4.0% to 5.0%
-\$-	S	Asset Quality	Stable
Banking Sector	A CONTRACT OF THE CONTRACT.	OPR	3.00%
		Liquid & Capital Positions	Resilient

# GCFO PRESENTATION Jamie Ling

7-24 Financial Overview

### Q1FY24 Financial overview



### Capital, Liquidity and Funding

- CET1 at 12.88%, TCR at 16.52%. Without TA, CET1 at 12.59%, TCR at 16.33%
- Highly liquid (FHC LCR of 170.0%, LDR 99.0%)

### Q1FY24 Reported Results (QoQ)

- Income of RM1,202mil, up 4% QoQ
  - NII of RM809mil, down 2%. Reported NIM of 1.76% (Q4FY23: 1.84%).
  - NoII at RM393mil, up 20% mainly driven by higher trading and investment income from securities portfolio. RM51mil gain from AmGen divestment completion
- Expenses fell 9% to RM508mil, CTI at 42.2% (Q4FY23: 48.2%)
- PBP up 16% to RM694mil
- Net impairment charge is higher at RM190mil (Q4FY23: RM51mil):

Charge/ (writeback)	Q4FY23	Q1FY24	QoQ Change
Impairment (excl. overlays and forward looking provisions)	66	188	122
Forward looking provisions	(56)	102	158
Impairment (excl. overlays)	10	290	280
Overlays	41	(100)	(141)
Net Impairment	51	190	139

- Total overlay reserves carried forward RM362mil (FY23: RM461mil)
- Q1FY24 reported PATMI at RM378mil (Q4FY23: RM410mil); Continuing PATMI stood at RM352mil (Q4FY23: RM387mil)

### **Q1FY24** Performance summary – P&L

P&L (RM' mil)	Q4FY23 <sup>1</sup>	Q1FY24		QoQ Change	Q1FY23 <sup>1</sup>	Q1FY24		YoY Change
Total Income	1,152	1,202		4%	1,153	1,202		4%
- NII	824	809	▼	(2%)	863	809	▼	(6%)
- NOII	3281	393		20%	289 <sup>1</sup>	393		36%
MFRS 17 restatement impact	(8)	-		N/A	(9)	-		N/A
Expenses	(556)	(508)	▼	(9%)	(544)	(508)	▼	(7%)
PBP	597	694		16%	609	694		14%
Net Impairment	(51)	(190)		>100%	(64)	(190)		>100%
PBT	546	504	▼	(8%)	545	504	▼	(8%)
PAT	420	403	▼	(4%)	425	403	▼	(5%)
- Profit from Continuing Operations <sup>2</sup>	420 <sup>1</sup>	352	▼	(16%)	387 <sup>1</sup>	352	▼	(9%)
- Profit from Discontinued Operation <sup>3</sup>	-	51		N/A	39	51		33%
PATMI	420	378	▼	(10%)	410	378	▼	(8%)
- PATMI from Continuing Operations <sup>2</sup>	420 <sup>1</sup>	352	▼	(16%)	387 <sup>1</sup>	352	▼	(9%)
- PATMI from Discontinued Operation <sup>3</sup>	-	26		N/A	24	26		9%
Financial Indicators	Q4FY23	Q1FY24		QoQ Change	Q1FY23	Q1FY24		YoY Change
СТІ	48.2%	42.2%	▼	(6.0%)	47.2%	42.2%	▼	(4.9%)
NIM	1.84%	1.76%	▼	(0.08%)	2.12%	1.76%	▼	(0.36%)
ROE (Annualised)	9.6%	8.3%	▼	(1.3%)	9.8%	8.3%	▼	(1.5%)
Basic EPS (sen) <sup>4</sup>	12.70	11.44	▼	(9.9%)	12.40	11.44	▼	(7.7%)
Net Assets per Share (RM) <sup>5</sup>	5.45	5.59		2.6%	5.11	5.59		9.3%

1. Q1FY23 & Q4FY23 P&L numbers are restated following the adoption of MFRS 17 for Insurance Business

2. Continuing operations comprised Banking operations and Insurance. Insurance mainly consists of Life Insurance (as JV) and General Insurance (as associate from August'22 onwards)

3. Discontinued operation in Q1FY23 and Q1FY24 comprised General Insurance as subsidiary from April'22 to June'22 and RM51m gain from AmGen divestment completion respectively

4. Computed based on weighted average number of shares



5. Computed based on number of ordinary shares issued at period end (excludes treasury shares)

Q1FY24 Results – Investor Presentation

### **Q1FY24** Performance summary – Balance Sheet

Balance Sheet (RM' bil)	Mar'23	June'23	YTD Change	June'22	June'23		YoY Change
Gross Loans	130.2	129.0	(1%)	120.1	129.0		7%
GIL	1.46%	1.66%	▲ 0.20%	1.55%	1.66%		0.11%
LLC (with Reg Reserves)	127.7%	115.6%	<b>(</b> 12.1%)	123.3%	115.6%		(7.7%)
LLC (without Reg Reserves)	116.5%	107.5%	<b>(</b> 9.0%)	116.3%	107.5%		(8.8%)
Customer Deposits	130.3	130.3	*	121.4	130.3		7%
Time deposits / Fixed Deposits	81.5	90.7	▲ 11%	81.8	90.7		11%
CASA	48.8	39.6	<b>(19%)</b>	39.6	39.6		*
CASA Mix	37.4%	30.4%	<b>(</b> 7.1%)	32.6%	30.4%		(2.2%)
Capital Indicators (without TA)	Mar'23 <sup>1</sup>	June'23	YTD Change	June'22	June'23		YoY Change
FHC CET1	12.10%	12.59%	▲ 0.49%	11.96%	12.59%		0.63%
FHC Tier 1	12.10%	12.59%	<b>▲</b> 0.49%	11.96%	12.59%		0.63%
FHC Total Capital	15.47%	16.33%	• 0.86%	15.48%	16.33%		0.85%
Liquidity Ratios	Mar'23	June'23	YTD Change	June'22	June'23		YoY Change
FHC LCR	149.2%	170.0%	<b>▲</b> 20.8%	153.0%	170.0%		17.0%
LDR <sup>2</sup>	99.9%	99.0%	▼ (0.9%)	99.0%	99.0%		~
LDR (include NIDs)	95.2%	94.3%	▼ (0.9%)	94.4%	94.3%	▼	(0.1%)
LTAF <sup>3</sup>	84.4%	83.6%	▼ (0.8%)	84.3%	83.6%	▼	(0.7%)

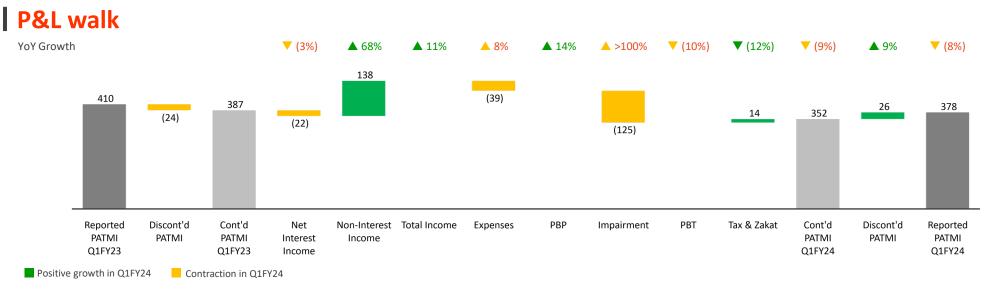
1. After deducting proposed dividend

2. Loan-to-Deposit (LDR) refers to Gross Loans divided by Customer Deposits

3. Loan-to-Available-Funds ratio (LTAF) refers to gross loans (excluding financing funded by Islamic Investment Accounts and loans sold to Cagamas) divided by deposits plus borrowings and sub debt



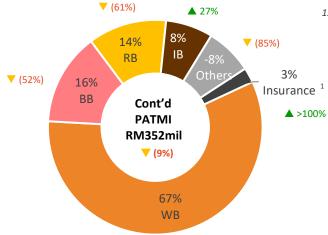
Group P&L



	NII	NOII	Total Income	Expenses	PBP	Impairment	PBT	Tax and Zakat	Cont'd PATMI	Discont'd PATMI	Reported PATMI
Q1FY24	809	342	1,151	(508)	643	(190)	453	(100)	352	26	378
Q1FY23	831	204	1,035	(469)	566	(66)	501	(114)	387	24	410

Continuing	Noll %	СТІ	Effective Tax Rate
Q1FY24	29.7%	44.1%	22.0%
Q1FY23	19.7%	45.3%	22.7%

#### Continuing PATMI by Lines of Business (YoY)



▲ 56%

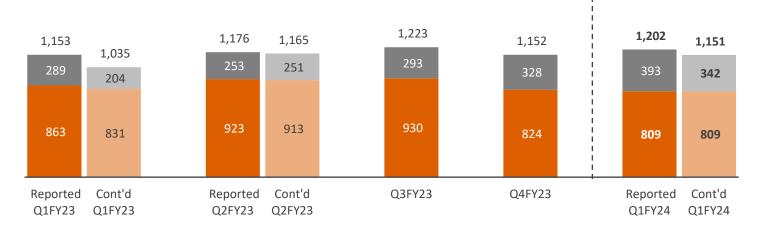
#### Insurance comprised Liberty Insurance Berhad (LIB), AmMet Life and AmMet Life Takaful.

The results of LIB (associate) has been equity accounted from 1 August 2022 onwards.

# Good Income Growth led by NOII

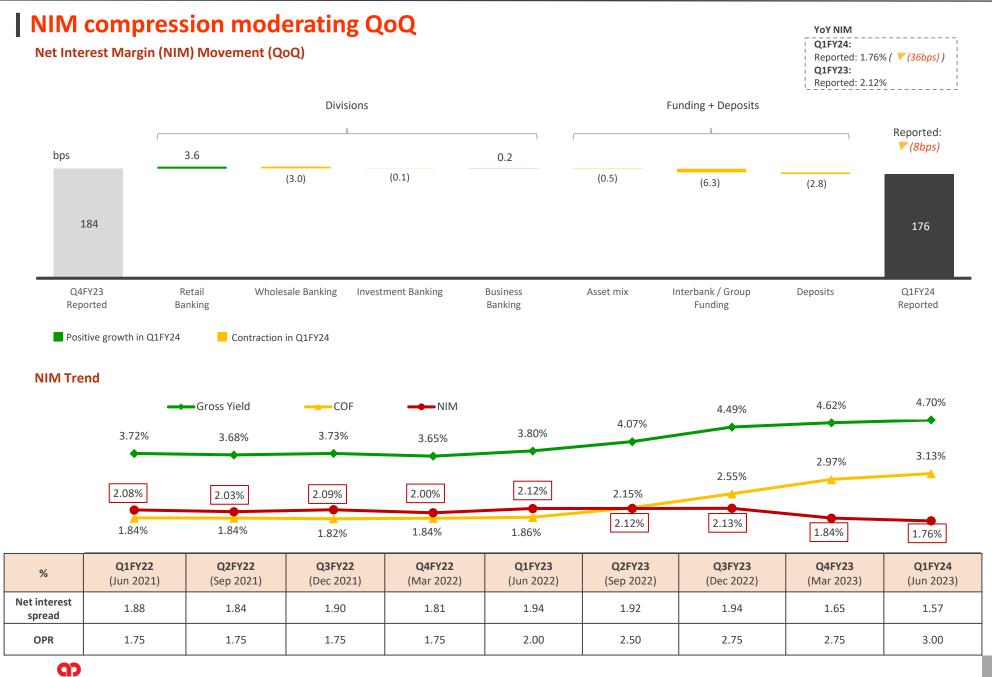
Business Segments (RM' mil)	Q4FY23 <sup>1</sup>	Q1FY24	Q	oQ Change	Q1FY23 <sup>1</sup>	Q1FY24	Yo	oY Change
Wholesale Banking	282	334		18%	250	334		34%
Investment Banking	84	91		8%	75	91		21%
Retail Banking	454	465		2%	446	465		4%
Business Banking	280	269	•	(4%)	237	269		13%
Group Funding & Others	28	(17)	<b>•</b>	(>100%)	39	(17)	•	(>100%)
Banking Income	1,128	1,142		1%	1,047	1,142		9%
Insurance	241	9	▼	(61%)	(12) <sup>1</sup>	9		>100%
Total Income – Continuing	1,152	1,151		~	1,035	1,151		11%
Total Income – Reported	1,152	1,202		4%	1,153	1,202		4%

Total Income trend (RM'mil)



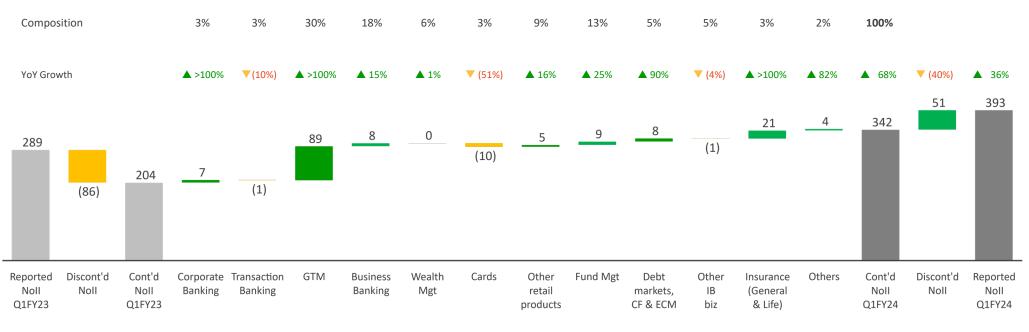
■ Net Interest Income ■ Non-Interest Income

1. Q1FY23 & Q4FY23 P&L numbers are restated following the adoption of MFRS 17 for Insurance Business



AmBank Group Q1FY24 Results – Investor Presentation

### Strong Trading, Investment Banking and Insurance performance



Positive growth in Q1FY24 Contraction in Q1FY24 Q1FY23 NoII Q1FY24 NoII

		Continuing Noll											-Discont'd	Reported	
	Corp Banking	Transaction Banking	GTM	Business Banking	Wealth Mgt	Cards	Other retail products	Fund Mgt	Debt markets, CF & ECM	Other IB biz	Insurance (General & Life)	Others	Cont'd Noll	Noll	Noll
Q1FY24	11	11	104	63	21	9	29	45	17	16	9	7	342	51	393
Q1FY23	4	12	15	55	21	20	24	36	9	17	(12)	3	204	86	289
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Wholesale: ▲ >100%

Retail: 🔻 (9%)

Investment: **A** 27%

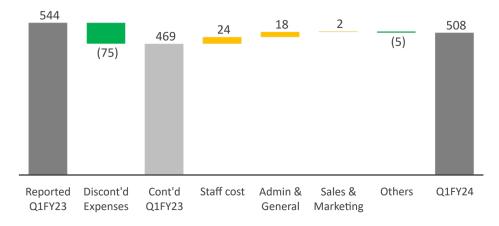
## Disciplined cost management, Reported CTI 42.2%

Business Segments (RM' mil)	Q4FY23	Q1FY24	QoQ Change	Q1FY23	Q1FY24	Y	oY Change
Wholesale Banking	85	75	▼ (11%)	67	75	<b></b>	11%
Investment Banking	56	52	▼ (5%)	47	52	<b></b>	13%
Retail Banking	277	274	▼ (1%)	244	274	<b></b>	12%
Business Banking	90	81	▼ (10%)	72	81	<b>A</b>	13%
Group Funding & Others	48	25	<b>▼</b> (49%)	35	25	▼	(29%)
Banking Expenses	556	508	<b>▼</b> (9%)	465	508	<b></b>	9%
Insurance	(0)	0	~	4	0	▼	(100%)
Total Expenses – Continuing	556	508	<b>▼</b> (9%)	469	508		8%
Total Expenses – Reported	556	508	<b>▼</b> (9%)	544	508		(7%)

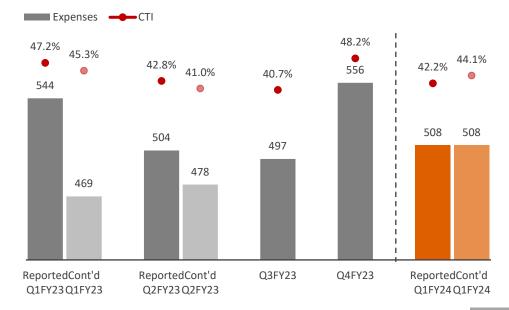
### Expense Walk (YoY Movement) (RM'mil)

Positive P&L impact in Q1FY24

Negative P&L impact in Q1FY24



### Expense (RM'mil) and CTI Trend (%)

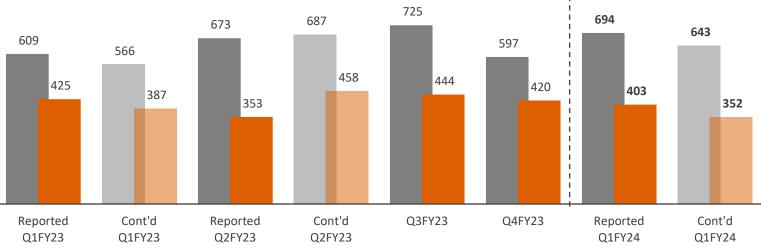


## **Positive operating leverage, Reported PBP up 14%**

Business Segments (RM' mil)	Q4FY23 <sup>1</sup>	Q1FY24	(	QoQ Change	Q1FY23 <sup>1</sup>	Q1FY24	Y	oY Change
Wholesale Banking	197	259		31%	182	259		42%
Investment Banking	28	38		35%	28	38		36%
Retail Banking	177	191		8%	202	191	•	(5%)
Business Banking	190	188	•	(1%)	166	188		14%
Group Funding & Others	(20)	(42)	•	(>100%)	5	(42)	•	(>100%)
Banking PBP	573	634		11%	582	634		9%
Insurance	24	9	▼	(61%)	(16)	9		>100%
Total PBP – Continuing	597	643		8%	566	643		14%
Total PBP – Reported	597	694		16%	609	694		14%

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■ PBP ■ PAT

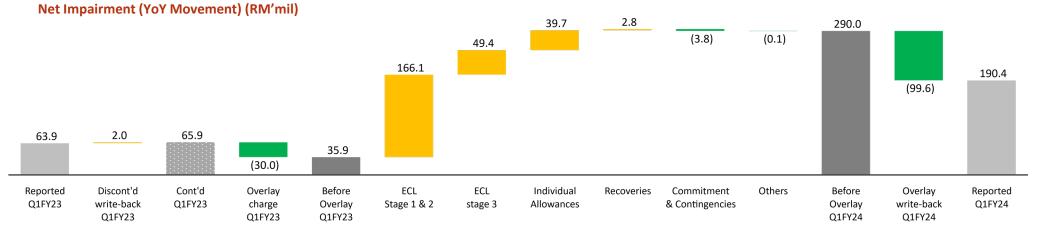
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1. Q1FY23 & Q4FY23 P&L numbers are restated following the adoption of MFRS 17 for Insurance Business

### Lower customer activities in WB and BB, offset by consistent growth in RB

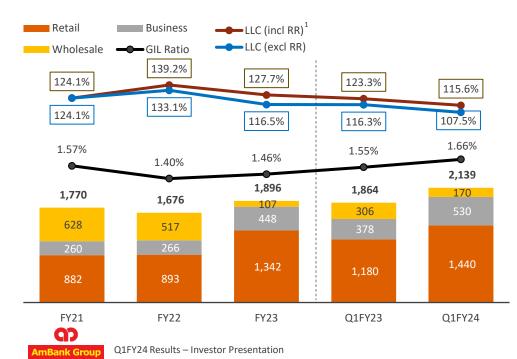


### Higher impairment charges in BB and RB



Positive P&L impact in Q1FY24
Negative P&L impact in Q1FY24

#### Gross Impaired Loans (RM'mil) and Loan Loss Coverage (LLC) Ratios



#### **Credit Cost and New Impaired Loans Formation**

AmBank Group	FY21	FY22	FY23	<b>Q1FY23</b> <sup>4</sup>	<b>Q1FY24</b> <sup>4</sup>
Gross Credit cost <sup>2</sup> (excl. recoveries) (%)	1.12%	0.46%	0.56%	0.44%	0.73%
Net credit cost <sup>2</sup> (%)	0.81%	0.26%	0.32%	0.20%	0.52%
Net credit cost (%) (excl. overlay <sup>3</sup> )	0.44%	0.39%	0.27%	0.10%	0.82%
New Impaired Loans (RM'mil)	990	1,357	1,961	703	817

1. Includes regulatory reserve of NIL (FY21), RM103m (FY22), RM212m (FY23), RM130m (Q1FY23) and RM173m (Q1FY24)

2. Computed based on gross and net loan loss allowances (FS Note A25)

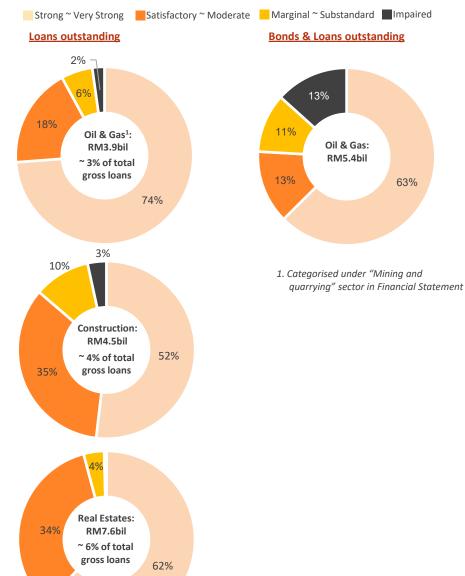
3. Overlay charges/(write-backs) of RM412m (FY21), -RM160m (FY22), RM68m (FY23), RM30m (Q1FY23) and -RM100m (Q1FY24)

4. Annualised credit costs

### Vigilant monitoring of sector exposures

### **Impaired Loans by Sector**

Sector	June'22 RM' mil	Mar'23 RM' mil	June'23 RM' mil	Composition		YTD vement		YoY vement
Agriculture	8	7	7	0%		3%	▼	(5%)
Mining and quarrying	84	43	58	3%		35%	▼	(31%)
Manufacturing	203	215	271	13%		26%		33%
Electricity, gas and water	5	47	48	2%		1%		>100%
Construction	150	172	178	8%		3%		19%
Wholesale, retail trade, hotels and restaurants	198	213	239	11%		12%		21%
Transport, storage and communication	20	24	25	1%		5%		27%
Finance and insurance	2	11	9	0%	▼	(23%)		>100%
Real estate	194	11	34	2%		>100%	▼	(82%)
Business activities	48	44	50	2%		14%		5%
Education and health	9	12	23	1%		98%		>100%
Household of which:	944	1,096	1,197	56%		9%		27%
- Residential Properties	680	842	916	43%		9%		35%
- Transport Vehicles	111	115	118	6%		2%		7%
- Others	153	139	163	8%		17%		7%
Total	1,864	1,896	2,139	100%		13%		15%



#### Loans by Internal Risk Grade

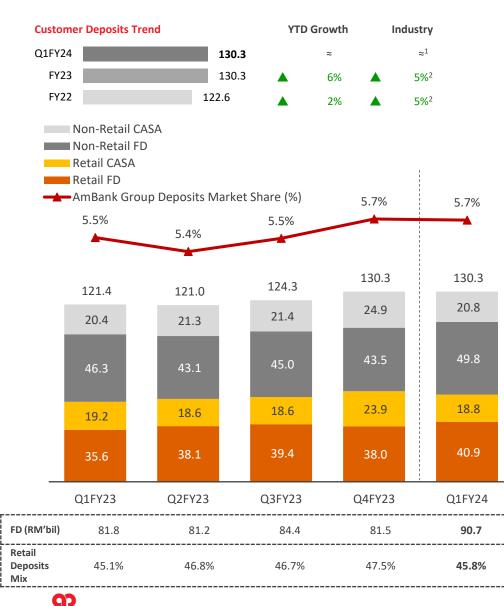
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63%

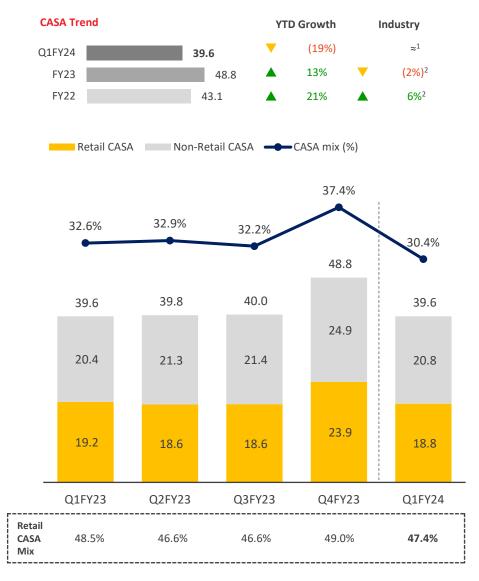
AmBank Group

### Stable deposit level, FD surge amid high interest rate environment

### Deposits (RM' bil)



### CASA (RM' bil) and CASA Composition (%)

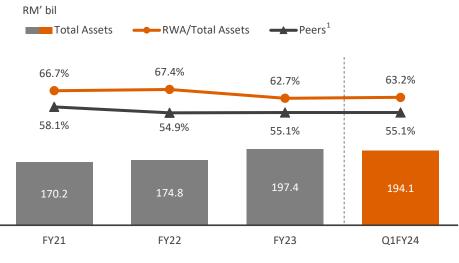


1. Based on BNM data from end Mar'23 to end Jun'23

2. Based on BNM data and in accordance with AMMB's financial period

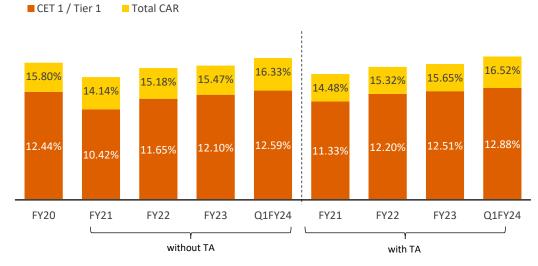
## Capital ratios continue to improve

### **RWA/Total Assets**



1. Based on an average of our seven peer domestic banks as at March 2023

#### FHC Capital Adequacy Ratios<sup>2</sup>



2. After deducting proposed dividends

### FHC CET1 (QoQ Movement)



3. Credit RWA: 0.04%; Market RWA: 0.01%; Operational & Other RWA: 0.06%

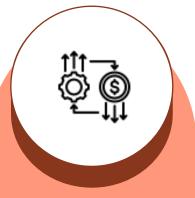
AmBank Group Q1FY24 Results – Investor Presentation

### Q1FY24 Summary



### RESILIENT PERFORMANCE

- Moderating NIM compression
- Resumption of
   market activities



### OPERATING LEVERAGE

- Maintained cost discipline
- On-going digitalisation initiatives



### **CREDIT PROFILE**

- GIL uptick in RB and BB
- Overlays c/fwd at RM362mil



### BALANCE SHEET STRENGTH

- Improving capital ratios
- Solid foundation

# Appendix: P&L – Continuing & Discontinued Operations

Financial Effects post Disposal (Year-on-Year)

		Q1FY23			Q1FY24				ΥοΥ Ν	<b>Novement</b>		
RM'mil	Reported (A) + (B)	Cont'd Ops (A)	Discont'd Op (B)	Reported (A) + (B)	Cont'd Ops (A)	Discont'd Op (B)	Re	eported		ntinuing erations		ontinued peration
Income	1,153	1,035	118	1,202	1,151	51		4%		11%	▼	(57%)
- NII	863	831	32	809	809	-	▼	(6%)	▼	(3%)	▼	(100%)
- NOII	289	204	86	393	342	51		36%		68%	▼	(40%)
Expenses	(544)	(469)	(75)	(508)	(508)	-	▼	(7%)		8%	▼	(100%)
РВР	609	566	43	694	643	51		14%		14%		20%
(Impairment) / Writeback	(64)	(66)	2	(190)	(190)	-		>100%		>100%	▼	(100%)
РВТ	545	501	45	504	453	51	•	(8%)	▼	(10%)		15%
РАТ	425	387	39	403	352	51	•	(5%)	▼	(9%)		33%
РАТМІ	410	387	24	378	352	26	•	(8%)	▼	(9%)		9%
сті	47.2%	45.3%	63.8%	42.2%	44.1%	N/A		(4.9%)	▼	(1.2%)	•	(63.8%)

### Financial Effects post Disposal (Quarter-on-Quarter)

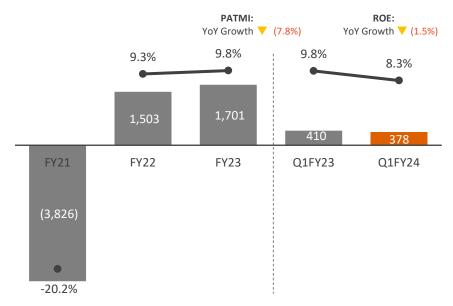
		Q4FY23		Q1FY24					QoQ I	/lovement	
RM'mil	Reported (A) + (B)	Cont'd Ops (A)	Discont'd Op (B)	Reported (A) + (B)	Cont'd Ops (A)	Discont'd Op (B)	Re	ported		ntinuing erations	Discontinued Operation
Income	1,152	1,152	-	1,202	1,151	51		4%		~	N/A
- NII	824	824	-	809	809	-	•	(2%)	▼	(2%)	N/A
- NOII	328	328	-	393	342	51		20%		4%	N/A
Expenses	(556)	(556)	-	(508)	(508)	-	▼	(9%)	▼	(9%)	N/A
PBP	597	597	-	694	643	51		16%		8%	N/A
(Impairment) / Writeback	(51)	(51)	-	(190)	(190)	-	<b></b>	>100%		>100%	N/A
РВТ	546	546	-	504	453	51	•	(8%)	•	(17%)	N/A
PAT	420	420	-	403	352	51	•	(4%)	▼	(16%)	N/A
PATMI	420	420	-	378	352	26	<b>•</b>	(10%)	•	(16%)	N/A
СТІ	48.2%	48.2%	-	42.2%	44.1%	N/A	•	(6.0%)	•	(4.1%)	N/A

# **THANK YOU**

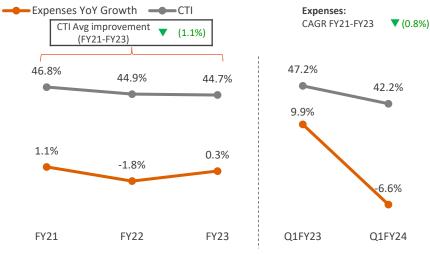


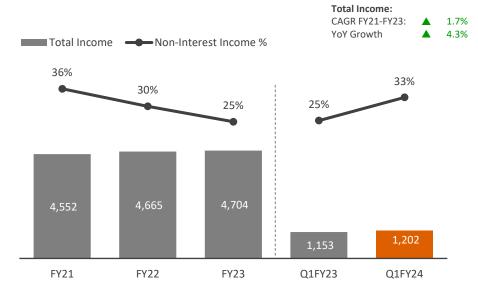
# Reported yearly performance

### (LATMI) / PATMI (RM' mil) & ROE (%)<sup>1</sup>



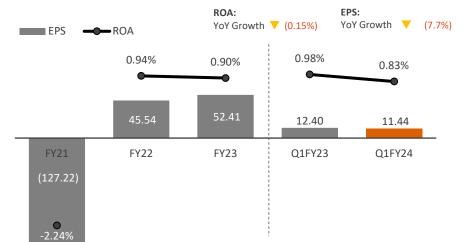
### Cost to Income Ratio and Expenses Growth (%)<sup>1</sup>





#### Total Income (RM' mil) and Non-interest Income (%)<sup>1</sup>

#### ROA (%) and EPS (Basic)<sup>1</sup>



1. Q1FY23 & FY23 P&L numbers are restated following the adoption of MFRS 17 for Insurance Business

Q1FY24 Results – Investor Presentation

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**AmBank Group** 

# | (Impairments) / Recoveries

### Net (Impairments) / Recoveries and GIL Ratio

Total impairments by category (RM' mil)	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	QoQ	Change	YoY	Change
ECL Stage 1 & 2 / CP – Non defaulted <sup>1</sup>	6	19	(55)	17	(31)		>100%		>100%
ECL Stage 3 / CP – Defaulted	(125)	(155)	(167)	(141)	(174)	<b></b>	23%	<b></b>	40%
Individual Provisions	(12)	(20)	(66)	(41)	(52)	<b></b>	26%	<b></b>	>100%
Recoveries	71	83	68	88	69	<b>V</b>	(22%)	<b>V</b>	(4%)
Other Provisions <sup>2,3</sup>	(6)	(15)	71	26	(2)	<b></b>	>100%	▼	(64%)
Total net impairments – Continuing	(66)	(88)	(149)	(51)	(190)	<b></b>	>100%	<b></b>	>100%
Total net impairments - Reported	(64)	(203)	(149)	(51)	(190)	<b>_</b>	>100%	<b></b>	>100%
Total impairments by divisions (RM' mil)	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	QoQ	Change	YoY	Change
Wholesale Banking	13	43	(8)	(15)	49	▼	(>100%)	▼	(>100%)
Investment Banking	0	(1)	0	(0)	(0)	<b></b>	>100%		>100%
Retail Banking	(38)	(121)	(85)	(58)	(127)	<b></b>	>100%		>100%
Business Banking	(11)	(10)	(112)	23	(114)	<b></b>	>100%		>100%
Group Funding & Others <sup>3</sup>	(30)	1	56	(1)	1	▼	(>100%)	▼	(>100%)
Total net impairment – Continuing	(66)	(88)	(149)	(51)	(190)	<b></b>	>100%	<b></b>	>100%
Total net impairment – Reported	(64)	(203)	(149)	(51)	(190)	<b></b>	>100%	<b></b>	>100%
GIL Ratio <sup>4</sup>	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	QoQ	Change	YoY	Change
Wholesale Banking	1.72%	1.32%	1.27%	0.50%	0.83%	<b></b>	0.33%	▼	(0.89%)
Retail Banking	1.71%	1.82%	1.87%	1.85%	1.97%	<b></b>	0.12%	<b></b>	0.26%
Business Banking	1.20%	1.09%	1.35%	1.30%	1.59%		0.29%		0.39%
Group	1.55%	1.52%	1.62%	1.46%	1.66%	<b></b>	0.20%	<b></b>	0.11%
Industry	1.81%	1.82%	1.72%	1.74%	1.76%	<b></b>	0.02%	▼	(0.05%)

1. Includes overlay and forward-looking provision

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2. Includes trade & sundry debtors and provision for contingencies

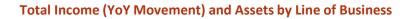
3. Excludes AmGen's net impairment of -RM2.0 (Q1FY23) and RM115.2m (Q2FY23)

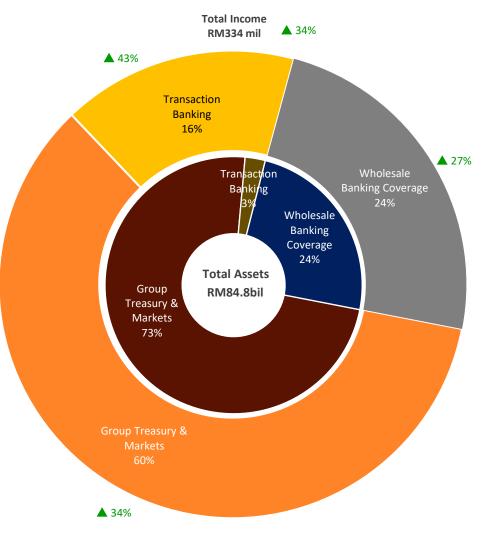
4. FY23 numbers have been restated with current business realignment, mainly between Wholesale Banking (WB) and Business Banking (BB)



# **Divisional Performance**

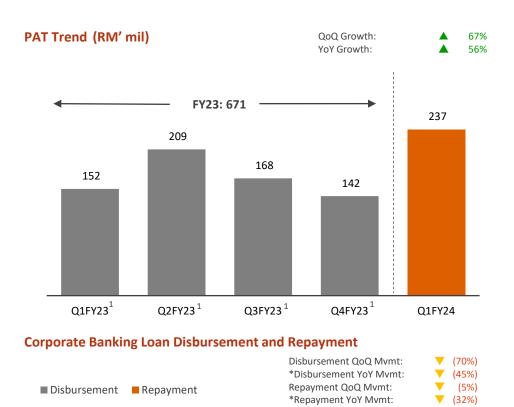
### Wholesale Banking

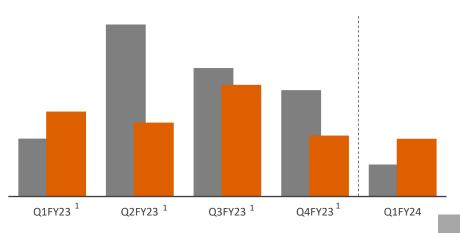




1. FY23 numbers have been restated with current business realignment, mainly between Wholesale Banking (WB) and Business Banking (BB)

AmBank Group Q1FY24 Results – Investor Presentation

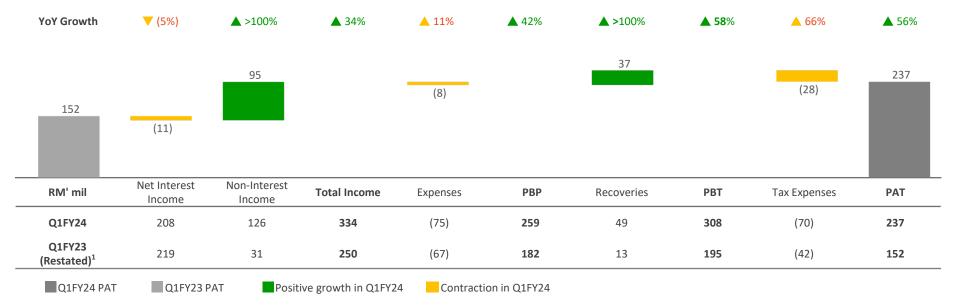




\*Note: YoY mvmt - Q1FY24 vs Q1FY23

## Wholesale Banking

#### **Income Statement**



#### Balance Sheet (RM' mil/%)

	FY23 (Restated) <sup>1</sup>	Q1FY24	YTD Change
Gross Loans / Financing	21,345	20,446	<b>▼</b> (4%)
Gross Impaired Loans	107	170	<b>▲</b> 59%
Customer Deposits	43,145	48,005	▲ 11%
CASA	10,698	9,649	<b>v</b> (10%)
CASA Mix	24.8%	20.1%	<b>▼</b> (4.7%)

#### **Key Ratios**

	FY23 (Restated) <sup>1</sup>	Q1FY24	١	TD Change
GIL Ratio	0.50%	0.83%		0.33%
СТІ	26.2%	22.5%	▼	(3.7%)
Loan Loss Coverage	512.7%	289.8%	•	(>100%)
ROA	0.88%	1.12%		0.24%

1. FY23 numbers have been restated with current business realignment, mainly between Wholesale Banking (WB) and Business Banking (BB)

### Investment Banking

#### League Table

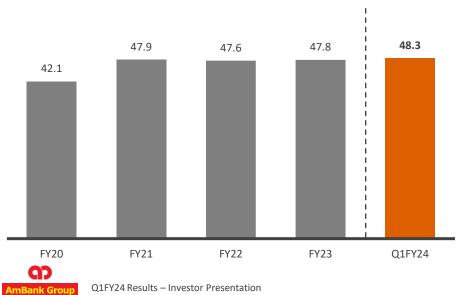
	Market Share <sup>1</sup> As At 30 June 2023	Rank <sup>2</sup>
DCM (Overall MYR Bonds)	15.3%	4 🕨
Islamic Sukuk	12.0%	4 🕨
Unit Trust	7.8%	5 🕨
Stockbroking <sup>3</sup>	7.0%	5▲
M&A <sup>3</sup>	24.2%	1▲
Fund Raising <sup>3</sup> (non-DCM)	4.5%	3▲

1. Calendar Year data

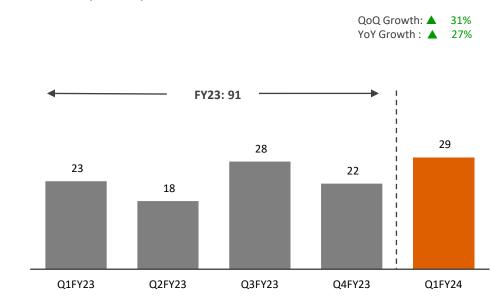
2. Comparing rank movement with 31 March 2023

3. Rank by value

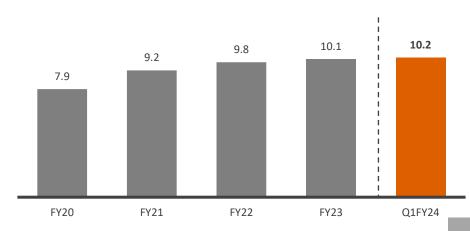
#### Fund Management – AUM (RM' bil)



PAT Trend (RM' mil)



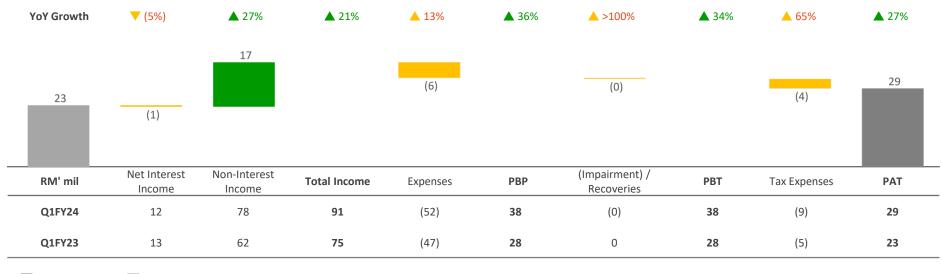
Private Banking – AUM (RM' bil)



30

## Investment Banking

### **Income Statement**



Q1FY24 PAT Q1FY23 PAT

Positive growth in Q1FY24

Contraction in Q1FY24

### Balance Sheet (RM' mil/%)

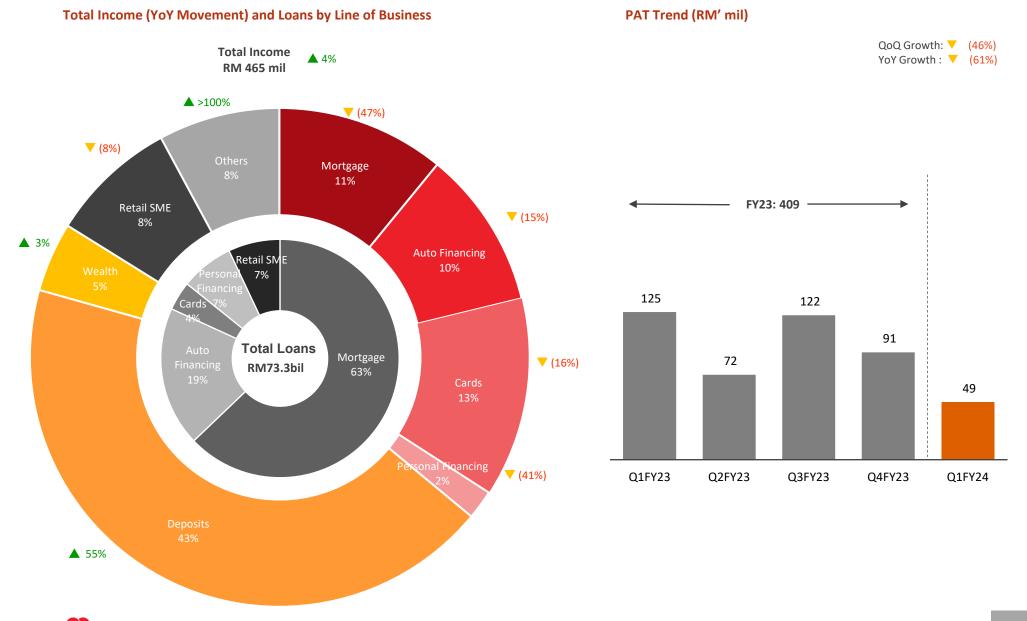
	FY23	Q1FY24	YTD Change
Gross Loans / Financing	2,382	2,389	~
Share Margin Financing	1,661	1,682	<b>▲</b> 1%
Customer Deposits	955	1,038	▲ 9%
CASA	136	113	<b>(17%)</b>
CASA Mix	14.2%	10.9%	<b>(3.3%)</b>

#### **Key Ratios**

	FY23	Q1FY24		YTD Change
СТІ	64.4%	57.8%	▼	(6.6%)
ROA	3.13%	3.75%		0.62%
Average AUM <sup>1</sup>	57,176	58,255		2%

1. Inclusive of Private Banking

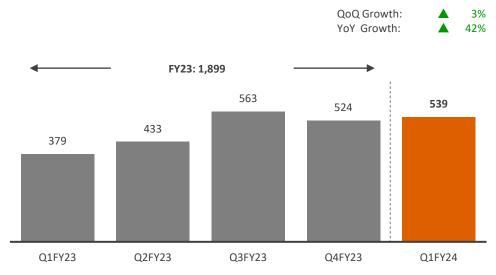
### Retail Banking



AmBank Group

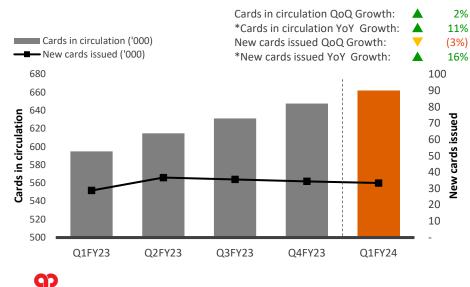
# Retail Banking

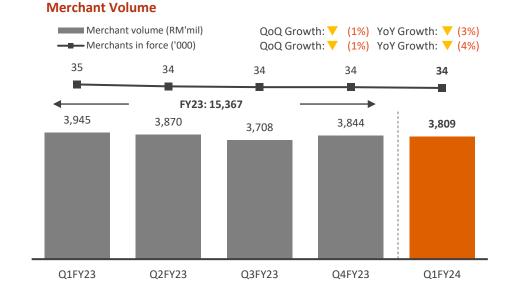
Wealth Sales (RM' mil)



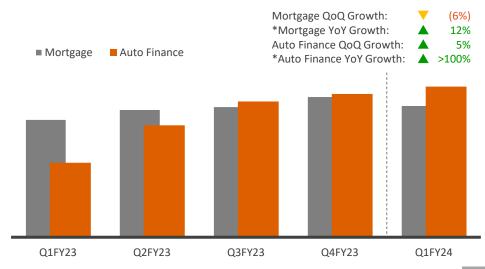
### **Credit Cards**

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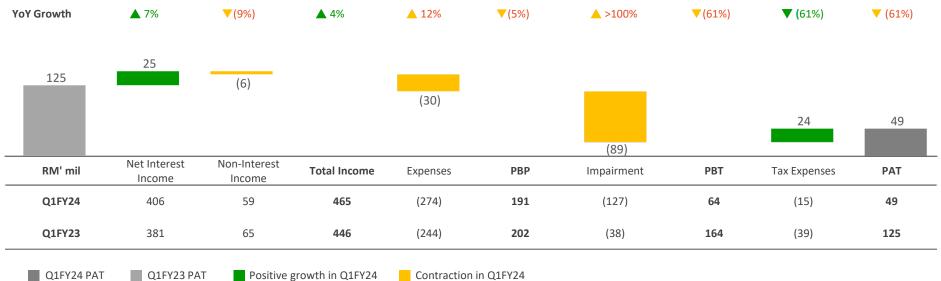
#### **Mortgage and Auto Finance Quarterly Disbursements**



\*Note: YoY growth - Q1FY24 vs Q1FY23

## Retail Banking

**Income Statement** 



Q1FY24 PAT

Positive growth in Q1FY24

Contraction in Q1FY24

### Balance Sheet (RM' mil/%)

	FY23	Q1FY24	Y	TD Change
Gross Loans / Financing	72,351	73,265		1%
Gross Impaired Loans	1,342	1,440		7%
Customer Deposits	61,933	59,674	•	(4%)
CASA	23,936	18,769	•	(22%)
CASA mix	38.6%	31.5%	▼	(7.2%)

#### **Key Ratios**

	FY23	Q1FY24	Y	TD Change
GIL Ratio	1.85%	1.97%		0.11%
СТІ	55.3%	59.0%		3.6%
Loan Loss Coverage	88.7%	84.7%	•	(4.0%)
ROA	0.58%	0.27%	•	(0.31%)
Average AUM (Wealth Management)	2,281	2,090	•	(8%)

### **Business Banking**

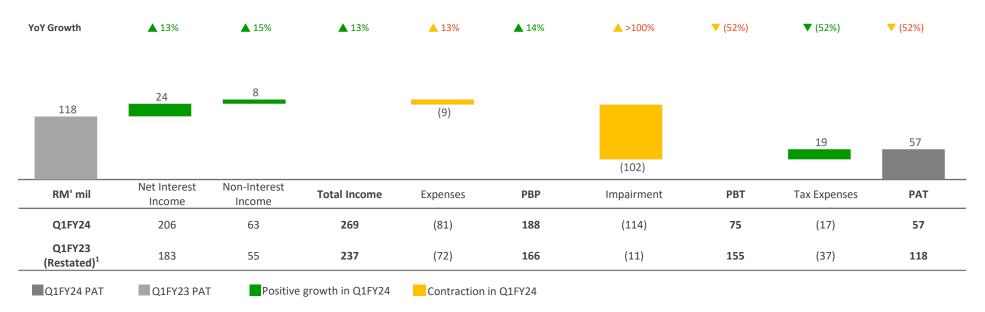


1. FY23 numbers have been restated with current business realignment, mainly between Wholesale Banking (WB) and Business Banking (BB)

AmBank Group Q1FY24 Results – Investor Presentation

### **Business Banking**

**Income Statement** 



### Balance Sheet (RM' mil/%)

	FY23 (Restated) <sup>1</sup>	Q1FY24	Y	TD Change
Gross Loans / Financing	34,512	33,220	•	(4%)
Gross Impaired Loans	448	530	<b>A</b>	18%
Customer Deposits	24,610	22,150	•	(10%)
CASA	14,358	11,650	•	(19%)
CASA Mix	58.3%	52.6%	•	(5.7%)

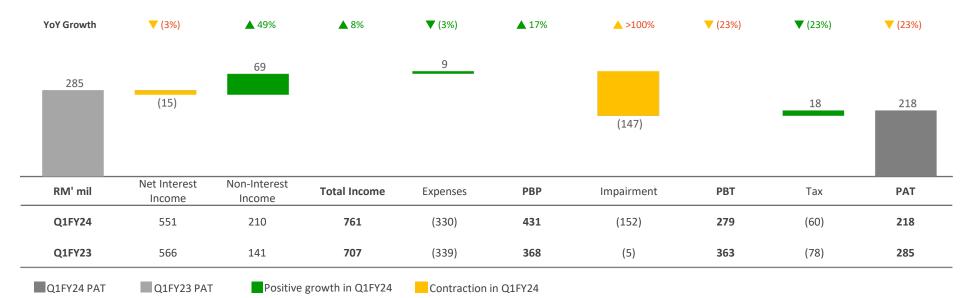
#### **Key Ratios**

	FY23 (Restated) <sup>1</sup>	Q1FY24	Y	TD Change
GIL Ratio	1.30%	1.59%		0.30%
СТІ	30.3%	30.1%	▼	(0.2%)
Loan Loss Coverage	105.1%	110.6%		5.5%
ROA	1.52%	0.67%	▼	(0.85%)

1. FY23 numbers have been restated with current business realignment, mainly between Wholesale Banking (WB) and Business Banking (BB)

# AmBank (M)

#### **Income Statement**



Balance Sheet (RM' mil/%)

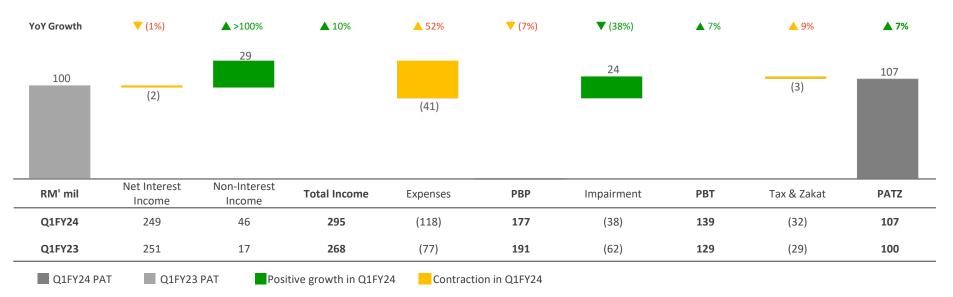
	FY23	Q1FY24	YTD Change	
Gross Loans	83,739	83,081	<b>(1%)</b>	
Gross Impaired Loans	1,374	1,558	<b>▲</b> 13%	
Customer Deposits	85,391	85,501	~	
CASA	31,342	26,557	<b>v</b> (15%)	
CASA Mix	36.7%	31.1%	▼ (5.6%)	

#### **Key Ratios**

	FY23	Q1FY24	Y	TD Change
GIL Ratio	1.64%	1.87%		0.23%
СТІ	47.3%	43.4%	•	(3.9%)
Loan Loss Coverage	123.6%	111.4%	•	(12.1%)
ROA	0.86%	0.65%	•	(0.22%)

### AmBank Islamic

**Income Statement** 



### Balance Sheet (RM' mil/%)

	FY23	Q1FY24	YTD Change	
Gross Financing	45,641	45,015	<b>v</b> (1%)	
Gross Impaired Financing	521	580	▲ 11%	
Customer Deposits	45,253	45,365	~	
CASA	17,785	13,624	<b>v</b> (23%)	
CASA Mix	39.3%	30.0%	<b>v</b> (9.3%)	

#### **Key Ratios**

	FY23	Q1FY24	YTD Change	
GIF Ratio	1.14%	1.29%	<b>▲</b> 0.15%	
СТІ	27.8%	39.9%	▲ 12.1%	
Financing Loss Coverage	136.5%	124.8%	<b>(11.7%</b> )	
ROA	0.95%	0.71%	<b>(0.24%</b> )	

### **Glossary & Disclaimer of warranty and limitation of liability**

**Reported Performance** 

Reported performance refers to the financial performance as reported in the audited financial statements and disclosed to the market

<u>Growth Definition</u> QoQ growth refers to Q1FY24 vs Q4FY23 YoY growth refers to Q1FY24 vs Q1FY23 YTD growth refers to Q1FY24 vs FY23

<u>Disclaimer on rounding differences</u> Numbers may not add up due to rounding

#### Disclaimer on restatement of comparatives

The comparatives for business segments' financials have been restated to reflect current business realignment

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